

#### 1st / 2nd Quarter 2017 Edition

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# **Legislative Update**

The 79th Legislative Assembly ended in early July and not a minute too soon. While we made it through unscathed there were a few bills that, if enacted, would have had some serious negative consequences for our members. it wasn't all bad news though, we did pass our Oregon USF bill that we had been working on for over year. Passage will help us as we seek to further strengthen the fund and deploy broadband capable networks.

Here is a very brief summary of those bills we worked particularly hard on:

**HB 2091:** This is the OTA introduced bill that encourages OPUC to allow the Oregon USF to support broadband capable networks. Remember that certain parties to the last OUSF proceeding felt that the fund could only support that part of the network that provides POTS. Passage of this bill will help to ensure that issue is longer part of future OPUC proceedings. OPUC must open a docket and implement this new law, something we are working on achieving now.

While we might think this makes complete sense, the bill had enemies and legislators had to be educated on the fund and the issue. Thanks to every member who met with a legislator or sent along a message about this bill. It was a group effort.

Passage also came with compromise. One such compromise was amending the bill to cap the surcharge amount at 8.5%, which is the current surcharge amount. That's it for the good legislation, almost everything else was pretty bad.

**Continued, See Legislative** 





# Get informed 24/7/365

#### Go to www.ota-telecom.org

- up-to-date industry news
- event calendar
- seminar information
- member directory
- legislative updates

## Show off your stuff...

Are you a new member? Would you like your fellow OTA members to notice your company and products? If so, this quarterly online newsletter is a great way to be seen and make new contacts!

Contact the OTA office today! 503.581.7430



BUILDING YOUR NETWORKS with an eye on the future was the theme for this year's ITA Showcase.....

Over 90 exhibitors filled the main show room floor! If you haven't experienced this industry trade show...you really need to be sure you do so in 2018. This event is a valuable resource for your company. The ITA Showcase is the only tradeshow in the industry that is run by vendors...*for vendors*. Not only do you have a multitude of vendor's products and services to peruse, but throughout the two days, you can also attend a series of short seminars presented by participating vendors on a number of current hot topics relative to our industry. As we all experience the ever-increasing rapid changes in the telecommunications field, this trade show has become "the show" to attend!



ITA Showcase Continued

Mark you calendar's now --- don't miss out on ITA Showcase Northwest 2018!!

#### March 7 – 8, 2018

Holiday Inn Portland Airport Hotel – Portland, Oregon

If you have questions or would like further information regarding this event, please feel free to contact one of the ITA Showcase Board of Directors.

Mark Johnson	Diane Garcia	Deb Low
ITA President	ITA Vice President	ITA Show Coordinator
North Sky Communications	Walker and Associates	Graphic Design Unlimited
503-209-8492	360-624-1265	360-352-8334
Sev Giles	Jim Brett	Chris Dinwoodie
Techtel Marketing	Graybar	Corning
503-705-3039	206-669-4133	509-714-1878
Gabe Chillous		Paul Nolin
Nelson Truck Equipment		Calix
206-396-2865		303-807-3970

# The 2017 Outside Plant Seminar

took place late April in Newport on the Oregon Coast at the Best Western Agate Beach Inn.

Kicking off the start of the seminar, **Jenny Demaris**, Emergency Manager with the **Lincoln County Sheriff's Office** presented an eye-opening overview of the Cascadia Subduction Zone Earthquake. Jenny focused on preparedness efforts needed to build personal and community resiliency to withstand the expected impacts.

**Chris Fikert, Regional Technical Manager from Cambium Networks** joined us to review wireless Technology and outdoor deployment. Chris discussed new developments in Wireless AC Wave 2 and covered the process of engineering WiFi for community events and larger projects.

A legislative and regulatory update was provided by **Brant Wolf, EVP of OTA**. As this was a full legislative session year in Oregon, there were numerous measures to review and discuss relating to our members. Brant talked about Oregon USF support for broadband, adding VoIP to the list of services that must pay certain surcharges and right of way issues.

**Buck Spears, President of S & S Solutions** was on board with his presentation "Fiber 101 – Applied Solutions." Buck shared his expertise with examples for interpreting OTDR results, helping to demystify and define fiber events.

"Why Live Linear Video?" was the topic presented by **Derrick Mottern, VP of Network Operations at DirectLink**. With today's challenges with current expensive, outdated linear video platforms that struggle to compete with new features sets from competitors and the changing environment of video and how consumers digest it, Derrick walked attendees through DirectLink's history in video, design of the new platform and why they decided to again invest in a new next gen platform going forward.

Our 5-minute "Vendor Quick Topic" segments disbursed throughout the first day were provided by Paul Nolin (Calix); Chris Layton (S&S Solutions); Frank Mulhearn & Jeff Knuttila (Rep Com International); and Lee Sitton (Tel Rep Marketing).

**Mark Johnson, Senior VP of North Sky Communications** presented a segment on "MDU's (multi dwelling unit(s) Deployment." Mark took us through an outline of the pre construction (wiring) and post stages of building a MDU FTTH Community from a Contractors perspective.

**Tobin Werner** from **Northwest Natural Gas** closed out the event with a segment on "utility Damage Investigation." Tobin focused on the seven critical steps that need to be taken to ensure all information and documentation is collected correctly for assessing the damage. *Those seven steps were:* 

- 1. Site Investigation Techniques
- 2. Assessing Damages
- 3. Importance of Establishing a Root Case
- 4. Photographic/Sketch Techniques
- 5. Identifying the Big Picture
- 6. Understanding Roles and Responsibilities
- 7. Meeting the Press

Best

**OSP** Continued...



#### Thank you to the following vendors for participating in our event:

Calix Clearfield Codale Electric Supply CORE Telecom Systems Dragon Communications Dura-Line Corp EnerSys Genuine Cable Group Graybar KGP Logistics MACC Millennium Power & Tel Primex Manufacturing Rep Com International S & S Solutions Tel Rep Marketing TelCom Sales Group Walker and Associates

#### Warm thanks to Kathy Rea (MACC) for capturing our event in photos...you're the best!

#### And special thanks to these vendors who sponsored a portion of our event!







Please mark your calendars to attend the 2018 Outside Plant Seminar April 26 – 27

Best Western Agate Beach Inn – Newport, Oregon

# **JAM Recap**

The OTA-WITA Joint Annual Meeting was once again held at the incredibly beautiful setting of Skamania Lodge nestled in groves of tall trees in the Columbia River Gorge located in Stevenson, Washington.



The weather was incredible the entire time ....I think everyone attending would agree. The golfers enjoyed an absolutely beautiful day on the course on Monday while the whitewater rafters dared the challenging rapids of the White Salmon River. The ziplining adventure proved to be a fun excursion through the scenic setting surrounding Skamania Lodge. Fun indeed!



The welcome reception, raffle and silent auction made for an entertaining evening and lots of folks went home with treasures. The auction proceeds provide funds for both the OTA and WITA Scholarship programs and we truly appreciate the continual support of our members.

A full day of sessions began Tuesday morning with **Brett Hollis, Speaker, Storyteller, Comedian** providing a motivational message on how to persevere through changes and times of uncertainty and even enjoy each season as it comes.

A Federal Issues update was next on the program with **Tom Wacker** of **NTCA** – The Rural Broadband Association, along with **Patricia Cave** of **WTA** – Advocates for Rural Broadband

and **Susan Barrett** of the **National Exchange Carrier Association** providing attendees with the latest information from Washington, D.C.

A managed WiFi panel discussion consisted of panel members, **Paul Nolin** of **Calix**, **Lee Sitton** of **Tel Rep Marketing** and **Erik Hoefer** of **Stayton Cooperative Telephone Company** discussing what could become an increasingly important service our members provide.

**Mike Reding, Walt Duddington and Robert Bitter** with **MBR Training and Consulting** offered tips and training for engaging all your company's employees in the sales efforts.

Both **Betty Buckley** from **WITA** and **Brant Wolf** of **OTA** provided their state's legislative and regulatory updates to their respective members.

#### **JAM** Continued

The afternoon consisted of four breakout sessions:

*"Reducing the Cost of Fiber Networks Today and Tomorrow"* presented by **Tom Warren**, Application Engineer with **Clearfield, Inc.** 

"Cyber Security/Ransomware" presented by Erich Pletsch, Cisco.

"What You Offer Doesn't Matter" presented by **Dave Nieuwstraten**, President of **Pivot Group.** 

"Pole Wars: Beyond the Pole Attachment Agreement" presented by Mack Dickerson, SR/WA, Vice President of Tierra Right of Way Services, Ltd.

Tuesday evening began with a reception and moved into the Awards Banquet. Scholarship Awards were announced for both states. **Mark Johnson**, President of the **ITA Showcase Board of Directors** presented both OTA and WITA with checks as a donation to each of the association's scholarship programs. The OTA truly appreciates the continual support of the ITA Showcase with respect to this cause.



This year Oregon presented an Honorary Member Award to **Barb Young** with **CenturyLink**. We regret that Barb was unable to join us for the conference this year so that we could present her award in person. The OTA appreciates her efforts and support with numerous legislative issues affecting the telecommunications industry and our members over the past several years. We truly wish Barb the very best with her recent retirement from CenturyLink! Congratulations!!

WITA proudly presented it's Pioneer Award to **Dale Merten** of **ToledoTel.** Thanks to Dale the town of Toledo now has fiber to all premises. Dale also contributes at the federal level, working hard to advance rural telecommunications issues at every opportunity. WITA was happy to present their All Star Award to **Mike Oblizalo** of **Hood Canal Communications.** Mike has spent many hours giving tours, providing data and meeting with legislators on issues that affect all WITA companies.

The final morning of the conference began with a return visit from **Yumei Wang**, Geotechnical Engineer with the **Oregon Department of Geology and Mineral Industries (DOGAMI)**, discussing the potential impact of a Cascadia Earthquake and how to prepare for such an event.

The closing general session was provided by **Abby Rollins**, Director of Financial Planning at **Aldrich CPAs + Advisors.** Abby presented an update on the economy and stock markets in light of the current political environment and what is expected in the near future.



A special thanks to our sponsors this year! Telecom Provider Sponsors

Gold Sponsors:

Oregon-Idaho Utilities, Inc. | Pioneer Telephone Cooperative

Bronze Sponsor:

TDS Telecom

#### **Associate Member Sponsors**

Platinum Sponsors:

Aldrich CPAs + Advisors, LLP | ClearView Security & Home Automation | GVNW Consulting, Inc.

**Gold Sponsors:** 

ADTRAN | Calix | Cal-Ore Communications | GENBAND US, LLC | NECA | NISC

**Silver Sponsors:** 

Telcom Insurance Group | Unitel Insurance | ZyXEL Communications

#### Our sincere appreciation to the vendors who participated!

ADTRAN ANI Networks Arbor Networks Calix Clearfield, Inc. ClearView Security & Home Automation Communications Data Group CORE Telecom Systems GENBAND US, LLC Genuine Cable Group Innovative Systems IntegraOptics Inteliquent Mapcom Systems Mid America Computer Corp NEC Corporation PCT International Structured Communication Systems, Inc. Telcom Insurance Group Vantage Point Solutions Walker and Associates And a big thanks to ZyXEL Communications for sponsoring the Ianyards for our event!

#### **OTA would like to acknowledge the support of our Premier Associate Members!**

Aldrich CPAs + Advisors, LLP Alpha Technologies, Ltd. General Pacific, Inc. GVNW Consulting, Inc. Millennium Moss Adams, LLP North Sky Communications PEAK Internet, LLC



We hope you can join us next year!! 2018 OTA-WITA Joint Annual Meeting May 29 – 31, 2018 Sunriver Resort – Sunriver, Oregon



## Coming soon.....2017 Central Office & Information Technologies Seminar





# September 7 -8, 2017

Best Western Agate Beach Inn – Newport, Oregon

Register now to attend this event! Join us to learn about the latest in the telecommunications industry. Topics and speakers will include:

"Cybersecurity: An Evolving Threat for Rural Telecom Providers." – Jesse Ward, Director Industry and Policy Analysis, NTCA – The Rural Broadband Association

"Going Gig?" - Paul Nolin, Regional Sales Manager, Calix

"Oregon's Transitional Next Generation 9-1-1." - Pat Lustig, Office of Emergency Management (OEM)

"Cascadia - Community Presentation." - Jenny Demaris, Emergency Manager, Lincoln County Sheriff's Office

"The Transition to an IP World." - Joe Dechant, Transaction Network Services

"Fact or Myth – Can you Have Telco Quality in a Data World?" – A panel discussion moderated by Gene de Vore, Data Operations Manager, DirectLink with panel members: Craig Heidgerken, Director of Technology and Operations, Western Independent Networks; Ryan Lynch, Solutions architect, Insight (CCIE); and Stephen Hayes, Senior Telecommunications Analyst with the Oregon Public Utility Commission

"Cybersecurity – Where to Start?" – Andy Erickson, Solution Director – Security, CCI Systems, Inc. and Randy Rooney, Senior Sales Engineer, CCI Systems, Inc.

"Introduction to IPv6." – Andy Erickson, Solution Director – Security, CCI Systems, Inc. and Randy Rooney, Senior Sales Engineer, CCI Systems, Inc.

For further information and to register, please visit the OTA website at: <u>www.ota-telecom.org</u>. Click on the "EVENTS" tab and select 2017 CO-IT Seminar. Contact Susan Allen at 503-581-7430 should you have any questions. **Registration deadline for this event is Friday, August 25, 2017**.

# !!Attention!!

#### Anyone needing continuing education credits for renewal of Limited Energy Licenses:

The OTA offered a class in May for those needing to obtain continuing education credits towards the renewal of their Limited Energy Licenses up for renewal on October 1, 2017. A total of 53 people attended one of the classes held either at Monitor Telephone on May 9 or Pioneer Telephone on May 10. The class was taught be Gary Larkins of Advanced Power Solutions.

PLEASE NOTE THAT IF YOU WERE UNABLE TO ATTEND THE CLASS IN MAY, the OTA is again offering one more day of training. The class will be held on Monday, September 25<sup>th</sup> from 8:00 a.m. to 5:00 p.m. at the OTA office building in Salem.

<u>Please contact the OTA office if you are interested in attending this class</u>. You can either call Susan or Brant at 503-581-7430 or you can send an email to: <u>sallen@ota-telecom.org</u>.

## Coming in October.....2017 Consumer Services & Marketing Seminar



**Tuesday, October 24, 2017** Oregon Garden Resort – Silverton, Oregon

Registration will soon be available for this year's Consumer Services & Marketing Seminar! Please plan to join us to spend the day learning and networking with your peers from around the Pacific NW. Scheduled topics and speakers include:

Brett Hollis, Motivational Speaker, Comedian, Storyteller will be back by popular demand to kick off our day and then wrap things up for us at the close of the event.

Dave Nieuwstraten of Pivot Group will be joining us with some pointers on marketing.

Shaun McClure from SCTC will provide another fun & informative presentation on the latest with OTT and streaming services for video, touching on the necessary speeds for customers to have the best experience.

We will have a panel discussion on workplace safety moderated by Michele Jones of Reliance Connects. Panel members will consist of a couple of our telephone company members and local law enforcement representatives.

Watch your e-mails for further information. Target date for distribution of the conference brochure and the opening of registration is mid-August.

# Safety First!

Wednesday - November 29, 2017

Oregon Garden Resort – Silverton, Oregon

Mark your calendars now and plan to attend this year's Safety Seminar. The OTA Safety Committee is diligently at work planning relevant topics and securing speakers. Topics being considered are:

Disaster Preparedness • Tower Climbs & Fall Protection/Prevention • RF Exposure • Ergonomics Inside the Office • Defensive Driving • Work-Site Safety Meetings with Contractors & Sub-Contractors.

As soon as the program is finalized, the conference brochure and registration materials will be sent out via e-mail and on-line registration will be open on the OTA website at <u>www.ota-telecom.org</u>. Stay tuned for further information!

## Coming this fall.....2017 Safety Seminar



July 28, 2017

# For Immediate Release Registeration is open for MACC's 2017 Conference!

Mid America Computer Corporation (MACC) has scheduled their 2017 conference. At this event, MACC clients will have the opportunity to learn new skills related to MACC products and network with their peers in the telecom industry.

#### MACC Billing and Technology Conference – MBTC

- Omaha, Nebraska
- Session One September 6-8
- Session Two September 11-13
- MBTC details and registration <u>http://www.maccmbtc.com/</u>

For more information on this event, please contact Kristi Rounds, at 402-533-5184 - <u>krounds@maccnet.com</u> or JoEllen Maras, at 402-533-5117 - <u>imaras@maccnet.com</u>.



# October and November 2017 Luxor Hotel, Las Vegas, NV

#### **CPE credit available**

The Moss Adams Telecom Seminar program delivers up-to-date information in a setting where open dialogue is encouraged between attendees and speakers. You'll learn from—and interact with—a carefully selected team of certified public accountants and telecommunications specialists who honed their credentials working with organizations like yours.

Whether you're new to telecom accounting or a season industry professional looking to improve your business, we have a course to meet your training needs. Find more details here.

Questions?

For more information, please contact:

#### **Diane Howe**

Seminars Administrator (509) 777-0123

#### Subscribe

Stay up-to-date on our telecom seminar offerings and industry alerts.

If you have questions, contact Diane Howe at (509) 777-0123.



# Innovative Systems Video and Voice User Group Meeting

August 21<sup>st</sup>-23<sup>rd</sup> Mitchell SD <u>More Info</u>



#### FOR IMMEDIATE RELEASE

## TouchTone Communications Welcomes Sue Justesen as New Client Relations Manager for Rural America

WHIPPANY, N.J. (May 31, 2017) – <u>TouchTone Communications</u> is proud to announce and welcome Sue Justesen as the company's new Client Relations Manager. Justesen, known as SueJ within the telecommunications industry, will be responsible for further developing the company's commitment to bringing quality, cost effective voice and broadband solutions to ILEC and Wireless providers specifically in rural America.



SueJ will work directly with the company's ILEC and rural Wireless customers to provide personal support and customized white-label solutions including long distance, SIP, hosted PBX, wireless broadband, DIA and MPLS.

SueJ comes with over 16 years of industry experience and joins TouchTone from Pivot Group. Prior to that she worked at World Alliance and ANPI (now inteliquent), and has held various positions including customer retention, events, marketing, sales and support.

She currently serves on a number of industry committees, is a regular presenter at state association meetings and industry conventions, and also conducts customer service training.

"Sue's extensive experience and industry knowledge makes her a key addition to the TouchTone family," shared Ken McCormack, TouchTone's Vice President of Sales and Marketing. "She knows first-hand some of the obstacles that rural America faces when it comes to lack of access to infrastructure and reliable telecom services. And because of that, will enable us to continue to provide high quality, high standard solutions to our wholesale customers."

SueJ will work out of Utah, her home state, where she loves spending time with her two boys and doing just about anything outdoors.

You can reach SueJ directly at suej@touchtone.net or 801-754-4446.

#### **About TouchTone Communications**

Headquartered in Whippany, NJ, TouchTone Communications is a facilities-based, full service telecommunications carrier and reseller. TouchTone has been serving residential, business, enterprise and wholesale customers across the United States since 1993 and prides itself on providing the highest quality service at the most competitive rates, while always maintaining first-class customer service. For more information, visit <u>www.touchtone.net</u>.

#### Legislative Continued...

**SB 523 and 524:** These would have imposed requirements on our Cooperative members that, among other things, would have allowed for the Oregon Attorney General to investigate complaints and bring action; allow members to bring actions and have Board members and others to be personally liable for certain actions and place other burdens on all Cooperatives.

OTA legal counsel determined that these bills were redundant, unnecessary and posed a real threat to Cooperatives. OTA worked with our Cooperative partners and were able to kill these despite the fact that a former legislator asked them to be introduced.

**SB 625:** Would have given grants to counties in order to obtain affordable internet access. No idea what this means and when CenturyLink and OTA made an appointment with the bill's sponsor to talk about it, the bill was withdrawn.

**HB 3396:** Would have imposed requirements related to customer orders and if the requirements were not met, subjected our members to unlawful trade practice violations. Needless to say, this was a huge problem and we had put some effort into making it go away. Very difficult to argue against proper customer notification but, the punishment for inadvertent violations was just too stiff.

**HB 2813:** This bill concerns the safeguarding of our customer's personal information. It totally ignored the current rules and regulations that currently protect our customer's privacy and personal information and would have subjected any violations (once again) to unfair trade practice penalties. This was a reaction to Congresses move to limit FCC jurisdiction over the privacy issue.

Let me just pause here to say that this was a terrible bill to lobby against. It had bipartisan support, support from Leadership in the House and, who doesn't want their personal information protected?? I know I do! Anyway, this effort cost me about six weeks of my life and kept me up nights obsessing over the negative impact if it was signed into law.

While the large coalition that worked to kill this was successful, if the Federal Trade Commission does not act on this matter back in Washington, D.C. then I think we stand a good chance of dealing with this again. If it does come back, we will have a very hard time asking legislators to be patient while the feds act on this.

Well, those are the highlights and lowlights as far as actual bills go. While we worked on a few others these are the major bills we dealt with.

However, there is one more thing. At the end of each session there is one bill called the "Christmas Tree" bill and no, I am not making that up. That's what it is called. It is the vehicle for legislators of both parties to get appropriations for specific things in their districts at the end of a session. Not every legislator does this, but a lot of them do take advantage for their own pet projects or for something a constituent lobby's them for. It used to be called pork barrel spending but "Christmas Tree" just sounds merrier.

Ordinarily, I pay no attention to this bill. But, for the second session in a row, a Republican legislator secured just under 2 million dollars for a local government to build out telecommunications infrastructure in the "Christmas Tree" bill. One time is an anomaly, two times is a pattern.

# OTA COMMITTEE

## **AUGUST 2017**

31

*Safety Committee Meeting* Thursday at 10:00 a.m. - OTA Office; Conference Room A, Salem, OR

## SEPTEMBER 2017

- 6 *CO-IT Pre-Seminar Committee Meeting* Wednesday - 6:00 p.m. - Best Western Agate Beach Inn; Hospitality Suite - Newport, OR
- 13 Outside Plant Committee Meeting
  Wednesday 10:00 a.m. OTA; Conference Room A,
  Salem, OR
- 19 Consumer Services & Marketing Committee Meeting Tuesday – 10:00 a.m. – OTA; Conference Room A, Salem, OR
- 21 Small Company & Board of Directors Meeting Thursday – 9:30 a.m. – Eagle Telephone System, Richland, WA

## OCTOBER 2017

31 Scholarship Foundation Board of Director's Meeting Tuesday at 10:00 a.m. - OTA Office; Conference Room A, Salem, OR

# DECEMBER 2017

5 Consumer Services & Marketing Committee Meeting Tuesday at 10:00 a.m. - Reliance Connects, Estacada, OR

Setting aside the manner in which these dollars were secured, OTA and others in the industry will continue to try and shine a light on these local government projects. Any contract awarded for these projects should be done in a fair and open process. If this is going to be the new normal then we will simply have to be vigilant about the projects that are being tax-payer funded.

Finally, thanks to everyone who participated on the Legislative Committee. It is a big help to have a group of folks to discuss some of these issues.

- Respectfully submitted by Brant Wolf, EVP

# **OTA EVENT CALENDAR**

# 2017

## Central Office & Information Technologies Seminar September 7 – 8

Best Western Agate Beach Inn – Newport, OR

#### National Electrical Code Update Class (for Limited Energy License Renewal) September 25

OTA Office Building; Conference Room B – Salem, OR

#### **Consumer Services & Marketing Seminar**

October 24 The Oregon Garden Resort– Silverton, OR

## **Safety Seminar**

**November 29** Oregon Garden Resort – Silverton, OR

# 2018

## **ITA Showcase**

**March 7 – 8** Holiday Inn – Portland Airport Hotel – Portland, OR

## **Outside Plant Seminar**

April 26 – 27 Best Western Agate Beach Inn – Newport, OR

## **OTA-WITA Joint Annual Meeting**

## May 29 – 31

Sunriver Resort – Sunriver, OR

# 2019

## **OTA-WITA Joint Annual Meeting**

June 5 – 7

Salishan Spa & Golf Resort – Gleneden Beach, OR

# 2020

## **OTA-WITA Joint Annual Meeting**

**June 1 – 3** Skamania Lodge – Stevenson, WA

# Notification of OTA President of Any Antitrust Concerns

OTA members, representatives and attendees should promptly bring any antitrust concerns to the attention of OTA President. Because antitrust law and policy is legally complex (especially in view of the heavily regulated nature of the telecommunications industry), all OTA members, representatives and attendees are expected and instructed to seek promptly the advice of counsel for OTA in the event that there is any question as to whether any contemplated action, activity, proposal, or other course of action may be in conflict with applicable law.

OTA members, representatives and attendees should terminate any discussion, seek legal counsel's advice, or, if necessary, leave any meeting or discussion where improper subjects are being discussed and explain the reasons for departure to those still in attendance.

For a copy of OTA's Antitrust Policy in its entirety, please contact the OTA office.

# OTA Legal Counsel

Duncan, Tiger & Niegel, P.C.

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Jennifer Niegel jennifer@staytonlaw.com

#### Law Offices

of Richard A. Finnigan 2112 Black Lake Blvd SW Olympia, WA 98512 360.956.7001 Fax: 360.587.3852

**Richard A. Finnigan** rickfinn@localaccess.com

# New Members

The OTA would like to welcome the following companies who have recently joined the association.

For contact info and links to their websites, just click on the web address or please visit the OTA website.



Millennium www.mymillennium.us

## **Associate Members:**

Amherst Photonics www.amherstphotonics.com

Arbor Networks www.arbornetworks.com

Dragon Communications www.dragoncomm.net

Greenlee Communications www.greenleecommunications.com

IntegraOptics www.integraoptics.com

Precision Optical Transceivers www.precisionot.com

Professional Underground Services www.professionalunderground.com

*Tel Rep Marketing, Inc.* www.TelRepMarketing.com

Valley Fab Corp www.valleyfabcorp.com

# Need to contact the Oregon Telecommunications Association?

#### **Mailing Address:**

777 13th St. SE, Suite 120 Salem, Oregon 97301-4038 Telephone: 503.581.7430 Fax: 503.581.7457 **Brant D. Wolf, CAE** 

Executive Vice President email: bwolf@ota-telecom.org

Susan E. Allen Office Manager/ Members Services Coordinator email: sallen@ota-telecom.org