

Board of Directors

- Officers -

President

Gail Long
TDS Telecom

Vice President

Nick Schneider
St. Paul Cooperative Telephone

Secretary

Joyce Nelsen
Roome Telecommunications, Inc.

- Directors -

Tom Barth

Scio Mutual Telephone Association

Brenda Crosby

Cascade Utilities Inc.

John T. Dillard

Monroe Telephone Company

Keith G. Galitz

Canby Telcom

John Hoffmann

Gervais Telephone

Don Lawrence

Stayton Cooperative Telephone

Mitchell Moore

Clear Creek Telephone & TeleVision

Jerry Schlachter

Pioneer Telephone Cooperative

Ross Skinner

CenturyLink

Len Tobias

U.S. Energy

The 2010 Outside Plant Seminar — Another Record Breaker!

This year's event in Newport hosted a record for the Outside Plant Seminar of 88 attendees.

The program agenda offered topics such as:

“**Optical Fiber and the Outside Plant**” with Mark Ensor, Sumitomo Electric Lightwave and Frank Mulhearn, Repcom International

“**Fiber Plant Management**” with Todd Troughton, StellarRAD Systems

“**Underground Utility Location Equipment**” with Les Staples, Ditch Witch NW and Ricky Harbor, Ditch Witch Northwest / The Charles Machines Works, Inc.

“**Workplace Safety in the Outside Plant**” with Bob Reel, Safety Specialist, Cascade Utilities / Reliance Connects

“**Running with Scissors — Why Smart People Do Dumb Things**” with Dr. Larry Helms

“**Maintaining the Integrity of Work Zones — Proper Flagging, Effective Signage and Important Legal Considerations**” with Dave White, D & D Safety Consultants

Wrapping up the program Jeff Smith, Vice President and Regional Manager of GVNW Consulting, Inc. discussed the “**National Broadband Plan.**”

continued, see **OSP Seminar**



Get informed 24 hrs a day!

Go to www.ota-telecom.org

- up-to-date industry news
- event calendar
- seminar information
- member directory
- legislative updates

Show off your stuff...

Are you a new member? Would you like your fellow OTA members to notice your company and products? If so, this quarterly online newsletter is a great way to be seen and make new contacts!

Contact the OTA office today! 503.581.7430

The 2010 Outside Plant Employee of the Year Award was presented to Sam Hough of Cascade Utilities / Reliance Connects. Sam's 40 year career in the telephone industry began in 1970 at Pacific Bell Telephone after completing a 3 year assignment with the U.S. Marine Corp in Vietnam. He worked part-time in the industry while attending 4 years of college. He became an independent contractor/splicer with Henkels and McCoy. In 1981 he was employed by Cascade Utilities / Reliance Connects, starting as a cable splicer and today is lead fiber splicer and troubleshooting technician. Congratulations Sam!



Don Adamson, Cascade Utilities / Reliance Connects and current Chairman of the OTA Outside Plant Committee (on the right) presents the 2010 Outside Plant Employee of the Year Award to Sam Hough, Cascade Utilities / Reliance Connects

We all thank you and appreciate the dedicated years of service you have given to your country and the telephone industry.

A Special Thanks to the Sponsors of this Year's Seminar

Adtran
general sponsorship

KGP Logistics
evening reception co-sponsor

North Sky Communications
morning refreshment break

And thank you to Susan Spracher of Generonix, Inc. for sharing one of her photos of this event.



MCC Receives Prestigious Honor

Molalla Communications Company places 4th among Oregon's 100 Best Companies to Work For

Oregon Business magazine's 17th annual 100 Best Companies to Work For in Oregon recently announced and published the winners for 2010. With nearly 20,000 employees participating this year, The 100 Best project recognizes companies for excellence in retention and rewards, work environment, decision-making and trust, performance management, career development and learning. More than 300 companies participated in this year's 100 Best survey, which analyzes Oregon companies' best practices in creating great places to work.

Molalla Communications Company (MCC) placed 4th amongst 100 employers in the small business category. Additionally, MCC placed in the top 3 overall category winner in Benefits & Compensation as well as Employer Survey of Benefits. The community is very dear to MCC and it shows! The MCC workforce participates in annual stewardship goals, last year achieving over 400 cumulative hours serving those in need in Molalla/Mulino. As one worker put it "It is great knowing that we make a positive difference in our community. You can't pay someone to care!" The staff demonstrates pride in caring for their members not only through outstanding support service (with service ratings averaging 4.77 in 2009 on a 5.0 scale), but also in their compassion for one another. "Our caring and dedicated employees are the heart and soul of this company," says one team member.

The focus on community and fulfillment of their mission "enriching our members' lives" stands out as one of the strongest reasons MCC staff thinks this company is an exceptional place to work. Encouragement to participate in the community is evident. Benefits offered to staff include paid time matching programs for community service as well as relocation incentives encouraging staff to move to the area. Other comments such as "excellent healthcare" and "family like atmosphere" are often expressed attributes among the anonymous survey responses validating the top 5 title.

Through programs like economic development and extensive involvement with the Molalla Adult Center and Molalla Service Center, MCC continuously demonstrates its commitment to bettering those it serves. When asked what specific thing about MCC makes it great, a staff member wrote, "The level of support to our community is unmatched in Molalla. The care and stewardship that our employees provide in the community is outstanding."

The 100 Best is a survey process conducted every year since 1995 by Oregon Business magazine. Companies submit a sign-up form to initiate the process. Their employees then complete a job satisfaction survey, and a company representative completes a survey describing benefits and workplace policies. Companies are ranked based on survey scores and are listed in the March issue of Oregon Business as the 100 Best Companies to Work For in Oregon.

The winners are now available on the website and can be viewed at:

<http://www.oregonbusiness.com/articles/82-march-2010/3110-the-2010-100-best-companies-to-work-for-in-oregon>

Article in the Molalla Pioneer at:

<http://www.molallapioneer.com/news/2010/April/13/Local.News/mcc.named.among.best.companies.to.work.for.in.oregon/news.aspx>

"Our caring and dedicated employees are the heart and soul of this company"

2010 ITA Showcase Northwest

"Decisions for the Next Decade" was the theme for this year's successful event at the Holiday Inn / Portland Airport Hotel, in Portland, Oregon on March 2nd and 3rd.

Ninety-three companies exhibited their products and services during the event. 17 companies participated in presenting educational hands-on seminars running continuously throughout the two day show that focused on the present day industry and looking forward to the decade ahead.



ITA Showcase Northwest is an annual trade show put on by vendors to the telecommunications industry in Washington and Oregon. It is sponsored by the associate members of the Washington Independent Telephone Association (WITA) and the Oregon Telecommunications Association (OTA), for the benefit of the members of those associations as well as others in the telecommunications industry.

The OTA would like to take this opportunity to thank the ITA Showcase Directors for their dedication and hard work in planning this annual event. We truly appreciate each one of you for your continual support of the association!

2010 Membership Directories

If you are in need of an additional copy of the 2010 Membership Directory, please contact Susan at the OTA office.

Please note the following information that was erroneously omitted from this year's publication:

REP COM INTERNATIONAL, LLC

Headquarters:

600 Six Flags Drive, Suite 220
(817) 649-7460
Arlington, TX 76011

Website: www.repcom.com

NW Territory:

Frank Mulhearn, Manufacturer's Rep - OR, WA, ID & AK
(503) 593-8706

Email: frak21@comcast.net

Description of Products or Services: Representing the leading manufacturers of telecommunications construction and maintenance products. Specializing in fiber optic cleaning, splicing and testing equipment, copper test equipment, cable/fault locating equipment, CO and OSP power distribution and monitoring systems, copper and fiber bandwidth extension, soft switch and CWDM technology, vaults, hand holes, tents, blowers, safety equipment, gas monitors, cell platforms, PVC pipe and much more!

OTA COMMITTEE



MEETINGS CALENDAR

Please keep in mind the possibility that these dates could change, so be sure to watch your email for meeting confirmation and details that are sent to all committee members the week prior to the scheduled meeting date.



JUNE 2010

16th Central Office / Information Technologies Committee Meeting

Wednesday - 10:00 a.m. at Pioneer Telephone Cooperative

23rd Regulatory & Industry Relations Committee Meeting

Wednesday - 9:00 a.m. via conference call



JULY 2010

14th Board of Directors & Small Company Committee Meeting

Wednesday - 9:30 a.m. at OTA Office

28th UM 1481 - Oregon Universal Service Fund Workshop II

Friday - 9:30 a.m. at O.P.U.C.



AUGUST 2010

11th Outside Plant Seminar Planning Subcommittee Meeting

Wednesday - 10:00 a.m. at Norcom NW, Inc.

12th UM 1481 - Oregon Universal Service Fund Workshop III

Thursday - 9:30 a.m. at O.P.U.C.

31st Legislative Committee Meeting

Tuesday - 9:00 a.m. via conference call

Working together

to keep your
customers
talking



www.farmersunioninsurance.com

You strive to meet your customers' communication needs. We strive to make sure you have the best insurance protection package to keep them talking.

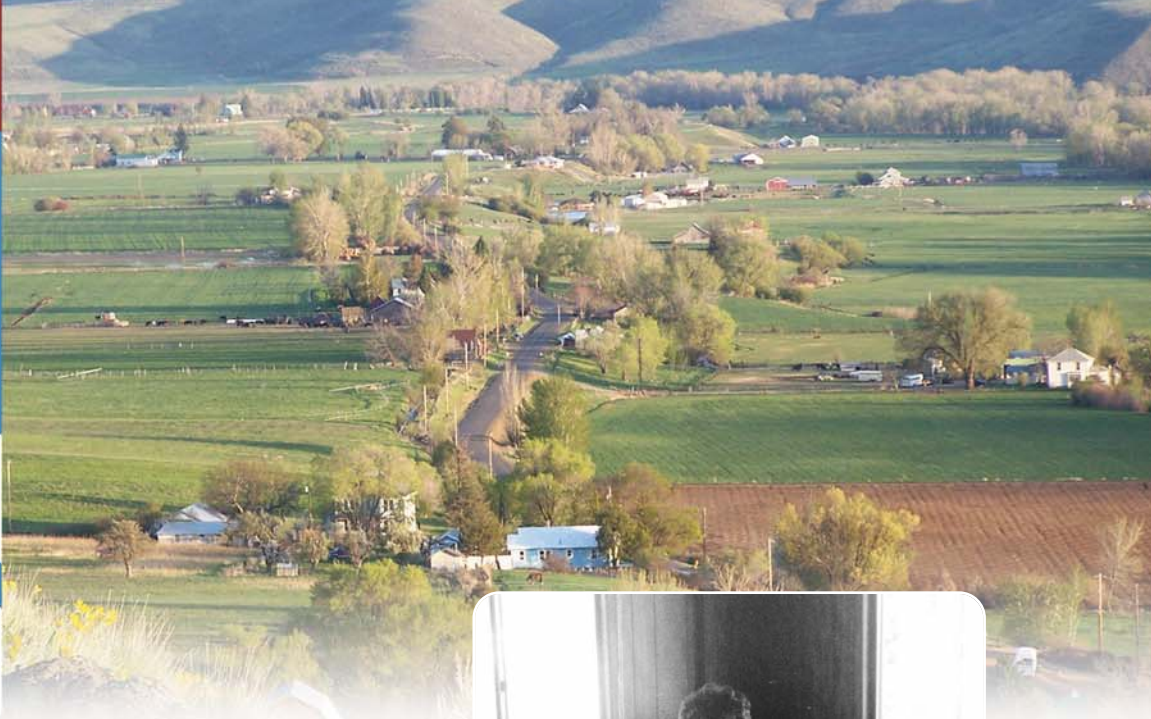
Call 877.987.8281 or 303.984.2000,
Rand Mortizky at rmortizky@natia.net or
Greg Hill at gghill@natia.net.



FARMERS
UNION
INSURANCE

Coverages underwritten by National Farmers Union Property and Casualty Company. California Company ID # 3078-3.

Eagle Telephone System Celebrates 100 Years



Eagle started as a small rural independent telephone company providing local service to the Richland area under the management of Babe Alexander and his wife Evelyn using party lines as a form of communications.

In 1973, Robert and Lillian Lattin purchased the company from Evelyn and began providing service under their direction. When Robert and Lillian started running the company they originally had 14 party lines served with an open wire aerial service.

In 1976 the system was upgraded to direct dialing, thus eliminating the party line form of communications. Under Roberts' direction, the company expanded their services to New Bridge, Sparta and eventually to the remote areas of Eagle Creek.

Recently Eagle expanded their territory to include the Connor Creek area in the Snake River Corridor between Huntington and Richland Oregon. The company has continued to expand their service offerings to include High Speed DSL, Wireless Internet and most recently, Fiber to the Home within the Richland city limits.

In 1999 Eagle Telephone decided to divest into the wireless arena of telecommunications, entering into a partnership with a small wireless co-op formerly known as Snake River P.C.S. this group eventually broke off into each wireless companies own area and Eagle remains with Snake River P.C.S. as its wireless subsidiary.

Today Eagle maintains a strong "POTS" basis as its business mainstay while also operating an exceptional wireless company within some of Oregon's most extreme rural areas; including the Snake River and Hells Canyon National Recreation area. All of this has been achieved under Robert and Lillian Lattin's perseverance and guidance.

2010 represents the 100th year of service that Eagle Telephone System has provided for the Richland, Sparta, New Bridge and surrounding areas, of this, Robert Lattin and family have been part of for more than 37 years. We look forward to continuing to serve this area of Oregon for 100 more years!



Lillian Lattin in the original ETS office in 1976.



Robert Lattin (far left) with Jean and Wilbur Connell making the first DDP call in 1976 from the Richland Oregon exchange.



2010-2011 OTA EVENT CALENDAR

Central Office / Information Technologies Seminar September 23-24

Best Western Agate Beach Inn - Newport, OR

Consumer Services / Marketing Seminar October 13-15

Best Western Agate Beach Inn - Newport, OR

Accounting Seminar October 27-29

Best Western Agate Beach Inn - Newport, OR

Safety Seminar November 10th

Salem Conference Center - Salem, OR

OTA-WITA 2011 Joint Annual Meeting June 6-8, 2011

Salishan Lodge - Gleneden Beach, OR.

Mt. Angel Telephone Celebrates 100 Years of Continued Service

Mt. Angel Telephone is celebrating 100 years of operation this year.

Back in 1910, Mt. Angel was served by two telephone companies. Interurban Telephone Co. of Silverton and Mutual Telephone Co. of Marquam both served Mt. Angel, and customers of one system could not call customers of the other system.

This confusion became unbearable so in early 1910, community leaders announced that they were organizing a local telephone company. In a short time, they signed up 45 customers.

Articles of Incorporation for Mt. Angel Telephone were filed in March, 1910. The original board of directors included C.R. Hougham; president, G.D. Ebner; vice president, Joseph Keber; secretary, Henry Klinger; treasurer and Jacob Berchtold. Their relatives continue to live and work in Mt. Angel.



continued, see **Mt. Angel**

Notification of OTA President of Any Antitrust Concerns

OTA members, representatives and attendees should promptly bring any antitrust concerns to the attention of OTA President. Because antitrust law and policy is legally complex (especially in view of the heavily regulated nature of the telecommunications industry), all OTA members, representatives and attendees are expected and instructed to seek promptly the advice of counsel for OTA in the event that there is any question as to whether any contemplated action, activity, proposal, or other course of action may be in conflict with applicable law.

OTA members, representatives and attendees should terminate any discussion, seek legal counsel's advice, or, if necessary, leave any meeting or discussion where improper subjects are being discussed and explain the reasons for departure to those still in attendance.

For a copy of OTA's Antitrust Policy in its entirety, please contact the OTA office.

OTA Legal Counsel

Duncan, Tiger & Niegel, P.C.

582 E. Washington Street
Stayton, OR 97383
503.769.7741
Fax: 503.769.2461

Jennifer Niegel

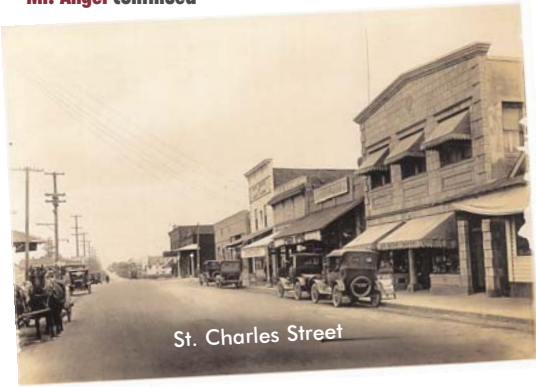
jennifer@staytonlaw.com

Law Offices
of Richard A. Finnigan

2112 Black Lake Blvd SW
Olympia, WA 98512
360.956.7001
Fax: 360.753.6862

Richard A. Finnigan

rickfinn@localaccess.com



In 2007, Canby Telecom acquired Mt. Angel Telephone and named Diana Coleman as Vice President and General Manager. "Canby Telcom is thrilled to be a

part of the continuing history of Mt. Angel Telephone and it's delivery of the highest quality broadband and voice services to Mt. Angel citizens. We look forward to the next 100 years of serving this community," says Keith Galitz, President and General Manager of Canby Telcom.

100 years later, Mt. Angel Telephone is still dedicated to the same ideals. "Our customers are the foundation of our company," reports Diana Coleman. "We are proud to be recognized as a hometown company with a dedicated staff committed to quality."

In addition to telecommunication services, Mt. Angel Telephone provides high speed Broadband Internet service to 100% of their service area, business phone systems and DirecTV. Outstanding customer service is the cornerstone for this company.

Founded in the late 1800s by German settlers, this town has an Old World flavor which is heightened by the many Bavarian style storefronts. They celebrate their German heritage each year during the Oktoberfest, held in September.

OTA PAC Update

At a recent Board of Directors and Small Company Committee meeting the discussion turned to our Political Action Committee (PAC). The members recognized that it is important to have a healthy PAC to help us in our efforts at educating elected officials.

It was pointed out that some time ago the OTA shifted from PAC fundraising activities to simply asking you if your company would make a contribution to the PAC. This shift occurred due to a variety of reasons. Initially, it happened because there were laws in place limiting PAC activity. Once those laws were rescinded new laws regarding recordkeeping were implemented and since you are allowed to contribute corporate funds, it is just easier for the company to make the contribution.

Included with your membership dues statement each year is an invoice with a suggested contribution to the PAC which you can choose to pay or not. Those companies that made a PAC contribution late in 2009 or earlier this year are recognized here.

- Canby Telcom
- CenturyLink
- Clear Creek Telephone & TeleVision
- ColtonTel
- Eagle Telephone
- Gervais Telephone
- Molalla Communications
- Monroe Telephone
- Oregon-Idaho Utilities, Inc.
- Oregon Telephone Corporation
- Pine Telephone
- Pioneer Telephone Cooperative
- Roome Telecommunications
- Scio Mutual Telephone Association
- Stayton Cooperative Telephone Company
- TDS Telecom



Thank you for your support of the PAC and our legislative efforts here in Oregon.

Also at our meeting there was discussion of attempting to hold some kind of fundraising activity or at least making an effort to further solidify our PAC fund balance.

Please know that your support is appreciated and any further PAC fundraising efforts will be as painless as possible.



New Members

The OTA would like to welcome the following companies who have recently joined the association. For contact info and links to their websites, please visit the OTA website.

New Telephone Company Provider Member:

Eastern Oregon Telecom

New Premier Associate Member:

Spligitty Fiber Optic Services

New Associate Members:

Accu-Tech Corporation

Alpine Power Systems

American Power Systems

Clearfield, Inc.

Cyan

Ditch Witch Northwest

Ericsson, Inc.

Force10 Networks

Harmonic, Inc.

ID Consulting Solutions

Leonard Adams Insurance

Next Generation Telecommunications, Inc.

North Sky Communications

OSP Networks


Pelusa

Phoenixsoft, Inc.

Precision Fiber, Inc.

Redcom

Suttle



Fresh perspective
with new design
that's Fluid.

Fluid designs. Fluid prints. Fluid mails.

Newsletters, brochures, billing inserts, direct mail postcards, business cards, etc. Fluid does it all...project management from start to finish...even handles the mailing!

Call Nick Schaffner today! 971.241.2400

fluid@onlinemac.com

www.fluidcommunications.biz



"Thank You!" OTA for allowing Fluid to design this eNewsletter... it's always a pleasure and an honor to be an OTA member!



Frank Mulhearn

Office/Cell: 503-593-8706

Email: frak21@comcast.net

www.repcom.com

Representing the leading manufacturers of fiber optic cleaning, splicing, and testing equipment; copper test equipment; cable/fault locating equipment; CO and OSP power distribution and monitoring systems; copper and fiber bandwidth extension; soft switch and CWDM technology; tents, blowers, safety equipment, gas monitors, cell platforms, PVC pipe, and more!

"Proud Member of the OTA"

Need to contact the Oregon Telecommunications Association?

Mailing Address:

777 13th St. SE, Suite 120
Salem, Oregon 97301-4038

Telephone: 503.581.7430

Fax: 503.581.7457

Brant D. Wolf, CAE

Executive Vice President

email: bwolf@ota-telecom.org

Patrick J. Lynch, CAE

Director of Member Services

email: plynch@ota-telecom.org

Susan E. Allen

Administrative Assistant

email: sallen@ota-telecom.org